**INTERNATIONAL MARKET RESEARCH & DECISION ANALYST**

D. D. Technology, Inc., an international company dedicated to the removal of scale and coke deposits that dwell insidethe pipes of fired heaters, boilers & heat-recovery steam generators in oil refineries, has an immediate need for the position of *International Market Research & Decision Analyst* at its Houston TX facility. This position is responsible for performing market research, gathering data on marketing & competitors; determine several methods to strengthen company's logistics to reach goals creating reports & presentations. Specifically required is the demonstrated ability to design & develop data reporting systems for business operations. Conducting research studies on marketing strategy market segmentation, advertising testing & customer experience optimization related to the pigging industry of oil refineries. Additionally required is the demonstrated ability to collaborate & assist management by bringing some structure & proven methods to the decision making-process, helping into the standardization of processes, while creating & maintaining effective relationships with external industry data sources & clientele. Also required is the demonstrated ability to research & define business strategies for the international marketing of a complex global matrix organization, including market segmentation for development & implementation of new sales techniques focused to expand our customer portfolio in different geographical areas. Further required is the demonstrated ability to identify emerging markets, where business services demand is growing and building a sales forecast, in order to maintain & expand accounts; research, analyze & prepare reports on services feedback & clientele's preferences to present to management in order to develop/create new demanded services. Also required is the demonstrated ability to create & execute overseas research plans, especially in the South America area, in order to gather industry & market information data to expand the Fin Fan Business in the South America area, transforming this research into knowledge, which will assist management in evaluating long-term decisions. Creating & maintaining effective relationships with external industry data sources. Finally required is the demonstrated ability to organize and/or participate in showrooms for research & analysis of business operations in order to set up local appointments with foreign corporate customers; approaching international targeted market & participating in business meetings nationwide or abroad for further analysis; coordinate and/or participate in promotional meetings, conferences & other relevant events to the position, providing monthly reports to management. Position requires strong critical & analytical/numerical foundation; strong strategic thinker; outstanding organizational skills; close attention to detail; flexibility to deal with last minute changes; ability to remain calm under pressure; comfortable working with minimal direction; teamwork & good international relations. Microsoft Office & Structured Query Language (SQL). Minimum education required is a master’s degree in business administration and minimum of two (2) years of relevant, progressive, post-graduated experience, especially in the areas of research, business analysis, negotiation & business strategies. Schedule: 35-40 hr-wk/9:00 am-6:00 pm M-F; (O/T-Weekends-Incidental travel). Qualified applicants send resume only via mail to: Mr. Orlande Sivacoe, D.D. Technology, Inc., 1312 Indiana Street, Houston, TX 77587. An EOE/MFHV.